

NEWS RELEASE

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For Immediate Release

Shawn Burke Named AVP, Business Development Officer at Ballston Spa National Bank

BALLSTON SPA, N.Y. – January 27, 2017 — Shawn Burke has been named assistant vice president and business development officer at Ballston Spa National Bank according to Chris Dowd, president and CEO. Working from the bank's Latham Office, Mr. Burke will be responsible for developing relationships with business prospects and customers in order to generate, retain and expand lending and deposit services.

Mr. Burke comes to BSNB with more than 30 years of previous experience in the banking industry including branch management and customer relationship development. Most recently he was a branch manager at First Niagara Bank in Albany.

Active in the community, Mr. Burke is a board member for the Irish American Heritage Museum. He also coaches basketball for a Watervliet Catholic Youth Organization team.

ABOUT BALLSTON SPA NATIONAL BANK

Established in 1838, BSNB celebrates more than 175 years of community banking. With just the right combination of personal service and high tech convenience, BSNB offers a wide range of products and services to individuals, families, municipalities, not-for- profits and businesses. Offices are located in Ballston Spa, Burnt Hills, Clifton Park, Galway, Greenfield Center, Latham, Malta, Milton, Stillwater and Wilton. BSNB's website can be found at www.bsnb.com. To become part of BSNB's online community, please visit us at www.facebook.com/YourBSNB or www.twitter.com/BSNB.



Shawn Burke, AVP, Business Development Officer II (End)